

Program/Change ECR #	Change Description
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### Address Book

Hubspot Integration 34848	<p>An update to the Hubspot API will allow users to push the Adjutant organization's Account Manager back into Hubspot as the Company Owner. To push back to Hubspot, the organization needs to be set up with the following information:</p> <p>First, the Hubspot ID needs to be filled out for the Organization's Cust ID. Second, the organization needs the Hubspot attribute (Filled out in the Organization Attribute rule, name and description is "Hubspot").</p> <p>Once this is set up, any time the Account manager is set or changed from any of the various places (such as the header on the CRM, the Sold To Attribute or the Ship to Attribute), it will pass back the information to update the Company Owner. Please note that the names and emails do need to match for the account manager.</p> <p>The Hubspot API needs to be set up and running as a service.</p> <p>Wiki Link: <a href="http://www.abiscorp.com/AdjWiki/Hubspot-Integration.ashx">http://www.abiscorp.com/AdjWiki/Hubspot-Integration.ashx</a></p>
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Programs**:	HUBSPOTADJ.exe Foxprocess.exe
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### General Ledger

GL Income Statement 35242	<p>The default Standard report for the GL Income Statement has been enhanced to include reporting columns for the Other Ending Balances selections which were added to the GL Income Statement report. When Prior Period or Prior Year (or Both) is selected in the Other Ending Balances section, the Standard report will display the YTD value for the selected Other Ending Balance. The Prior Period and Prior Year column values can be customized to show PTD values as well. Contact your consultant if you are interested in customizing the GL Income Statement report.</p>
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### Item Control (Inventory)

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### Item Control (Inventory)

Modification Processor 35200	Two new fields have been added to the lower grid of the Modification Processor screen that allow entering length and/or width as fractions when modifying items with the Track Length option selected.
Inventory on Hand Report 35258	A new 'lbscost' expression has been added to the Inventory On Hand report cursor, that will report the AVGCOST2 value divided by unit weight as long as unit weight is greater than zero. This new expression can be added to the list of fields to include in rawxls export.

### MBS/Roll Former Integration

SmartComm Integration 35333	This change adds a setup option (SMARTUSE6USAGE) that adds adjustments (tcode=6) from SmartComm as material allocations to work orders. The SMARTUSE6 setup option must also be enabled.
Wiki Link: <a href="http://www.abiscorp.com/AdjWiki/rule-setup.ashx?NoRedirect=1">http://www.abiscorp.com/AdjWiki/rule-setup.ashx?NoRedirect=1</a>	
Setup Options**:	SMARTUSE6USAGE SMARTUSE6
Programs**:	adjamsprocess

### Order Entry

Hubspot Integration 34851	<p>An update to the Hubspot API will allow users to push Sales Order data back into Hubspot as a Deal. To push back to Hubspot, the organization needs to be set up with the following information:</p> <p>First, the Hubspot ID needs to be filled out for the Organization's Cust ID. Second, the organization needs the Hubspot attribute (Filled out in the Organization Attribute rule, name and description is "Hubspot").</p> <p>Once this is set up, when a quote is converted into a sales order, or when a sales order is created, the order number, Account Manager (as Deal Owner) and order amount are sent back as a new deal. The Hubspot deal will update as the sales order is changed.</p> <p>The Hubspot API needs to be set up and running as a service.</p>
Wiki Link: <a href="http://www.abiscorp.com/AdjWiki/Hubspot-Integration.ashx">http://www.abiscorp.com/AdjWiki/Hubspot-Integration.ashx</a>	

Programs\*\*:

HUBSPOTADJ.exe
Foxprocess.exe

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## Order Entry

POS Screen 35244	This change allows you to link a payment term from the TERMS rule to a POS payment type/cash code. If a term is linked to a POS payment type, then processing that payment type will change the terms on the sales order, as well as on any AR invoice(s) created from that sales order.
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Wiki Link: <http://www.abiscorp.com/AdjWiki/RULE-POSACCT.ashx?NoRedirect=1>

Rules\*\*: POSACCT

Sales Order Line Items 35279	This update adds a new Pricing Unit Cost field (labeled PUnit Cost) to the Sales Order and Customer Quotes screens. This field displays the base cost of the part as it pertains to the selected Pricing Unit. The field only displays for items with 'Track Length' selected in the Item Master screen.
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Wiki Link: <http://www.abiscorp.com/AdjWiki/Sales-Order-Line-Item-Entry.ashx?NoRedirect=1>

Order Weight Displays 35356	The Weight columns and display fields on the Project, Sales Order, and Quote screens have been updated to display 7 digits, which will accommodate values up to 9,999,999 pounds.
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## Production

Prompt 79 34660	Prompt 79 will now allow loading more inventory than the Interplant transfer demand line calls for. For example, with this change, users will be able to load a 5100 ft coil for a demand of 5000 ft, saving the step of having to crop the coil prior to loading.
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Programs\*\*: Termcontrols  
Termcontrol

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### Production

Production WIP Summary Report 35325	The line weight (linewt) and unit weight (unitwt) values have been added as available expressions to the Production WIP Summary report cursor as well as the raw data exports.
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### Shipping Events (Logistics)

Shipping Reports 35213	This update adds a field expression (idlot) to the packing slip (shipsoform) and the pre-load report (seloadcomp) that prints the bin location, lot # and available quantity for items with 'Track Length' option selected in the Item Master screen.
Load Shipping Event 35240	This change adds the ID1/ID2 fields to the Load Shipping Event screen. The ID1/ID2 fields are used by items with 'Track Length' selected in the Item Master screen and allow for creating subsections of inventory under one item#. For example, you can have one item# ANGLE and use ID1 to track different stocked lengths.

### System Manager

FoxProcess 34950	The FoxProcess routine logic has been updated to run the Sales Order and Quote Timed Alert routines on an improved schedule that reduces the run frequency and sets the time between processes to an hour to prevent restarting the routine while it is currently processing. Additionally, the Timed Alert processes will only run if the corresponding Quote Timed Alerts (RFQTIMER) or Sales Order Timed Alerts (SOTIMER) rule is set up and contains data.
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Rules\*\*:  
RFQTIMER  
SOTIMER

Programs\*\*:  
FOXPROCESS

Program/Change  
ECR #

Change Description

## System Manager

User Login  
35373

A record is now logged in the Process Log table whenever Adjutant reports a duplicate user login conflict. This new logging will help ABIS research duplicate login occurrences.

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\*\* Additional information for the Setup Options, Rules, and Programs areas

Setup Options:

Setup Options are system-wide controls that must be enabled/disabled in CID Maintenance. Some Setup Options will not display until the related application has been accessed. Contact your consultant for assistance with enabling/disabling Setup Options.

Rules:

Rules are added or updated in the Rule Maintenance screen. If you are not familiar with adding or updating Rule Maintenance headers or details, contact your consultant for assistance.

Programs:

Programs are system-level routines that must be updated manually by ABIS personnel. You must contact your consultant to coordinate updating the associated Program before taking advantage of the enhancement.

Program updates may require system downtime, or may be required to occur outside of business hours.

Total Number of Changes: 15